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In The Power of Presence, Kristi Hedges not only defines personal presence, she teaches you how to develop it. With a 'been there, done that,' series of stories based on her own and her clients' experiences, Hedges provides a valuable resource for both leaders and those who want to be leaders.

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The Power of Presence: Unlock Your Potential to Influence ...

The Power of Presence Everybody wants presence, but most don't know how to get it. In her highly praised first book, translated into multiple languages and newly released in paperback, Kristi demystifies this elusive trait, offering a

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practical guide for how anyone – regardless of position or personality – can strengthen their impact.

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their presence. The key is to cultivate the communication aptitude, mental attitude, and unique leadership style needed to connect with and motivate others. The Power of Presence demystifies this elusive sought-after quality.

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Fortunately, Kristi Hedges has developed what she calls "I-Presence, a model I have found to be the 'secret sauce' of executive presence. It is equal parts communication aptitude, mental attitude, and authentic style.

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Potential to Influence ...

Presence is not about unabashed confidence, power postures, or innate charisma. Rather, presence is the ability to connect with others and to inspire them. With the right approach, developing presence is straightforward. Presence is cultivated from the inside out (rather than the reverse, as most

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advice goes).

with the power of presence Kristi hedges

The Power of Presence has the "it" factor Kristi alludes to in the book's opening pages without being disingenuous. Kristi starts the book off by exposing her own fears, failures and successes. This

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vulnerability and realness help you immediatly identify and connect with her.

The Power of Presence: Unlock Your Potential to Influence ...

Unsurprisingly, it isn't about other people at all. "Executive presence begins in your head," writes Kristi

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Hedges in her book, *The Power of Presence: Unlock your Potential to Influence and Engage Others*. “It resides in how you think about yourself, your abilities, your environment, and your potential...most of what you need is right there in you, waiting to be tapped for your professional life.”

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3 Steps to Presence: Book Review of The Power of Presence ...

Executive and CEO coach Kristi Hedges demystifies this elusive trait, revealing that leadership presence is the intersection of outward influencing skills and internal mental conditioning. Using her I-Presence model, the author shows how anyone - regardless of position or

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Executive and CEO coach Kristi Hedges demystifies this elusive trait, revealing that leadership presence is the intersection of outward influencing skills and internal mental conditioning. In this CareerCast, Kristi shares little-understood, but potentially game-changing tools to help leverage the power of presence in your career and

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life.

The Power of Presence - Careercast | Chicago Booth

Kristi Hedges runs The Hedges Company, a coaching practice, and is a founding partner in the leadership development firm Element North. She writes about leadership for Forbes.com

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and is the author of a new book, *The Power of Presence* (AMACOM, 2011). Hedges recently spoke to AMA for an Edgewise podcast.

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The Power of Presence by Hedges, Kristi (ebook)

Leadership development with Kristi Hedges, certified executive coach,

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