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Growing People

Coaching for
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People, Performance,
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(Bookbytes Executive
Summary) Sir John
Whitmore (Author),
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Bookbytes Ltd
(Publisher) Try Audible
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Growing People, Performance, Third Edition: Growing People ...

Coaching for Performance is the bible of the industry and very much the definitive work that all coaches stand on. This new edition explains clearly and in-depth how to unlock people's potential to maximise their performance. Contains the eponymous GROW model (Goals, Reality,

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Options, Will), now
established as the
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professionals.

Coaching for Performance: GROWing Human Potential and ...

Coaching for
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Human Potential and
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and Practice of
Coaching and
Leadership (People
Skills for Professionals)

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Coaching is a way of managing, a way of treating people, a way of thinking, a way of being.

Coaching for Performance: GROWing Human Potential and ...

Coaching for
Performance -
GROWing People,
Performance and
Purpose, Third edition:
John Whitmore
Whitmore says that the

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Growing People
purpose of his book is:

Performance And
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“describing and
illustrating what
coaching really is, what
it can be used for,
when and how much it
can be used, who can
use it well and who
cannot.”

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for Performance.

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Coaching is unlocking
people's potential to
maximize their own
performance. It is

about raising
awareness and
responsibility - helping
them to learn rather
than teaching them.

The GROW Model is an
elegantly simple way of
structuring an effective
coaching conversation
and, as such, has
become one of the best-
loved models of
coaching. The Key to

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GROW

Performance And **GROWing people, performance and purpose**

6 Coaching Steps to
Follow Show

confidence in the
employee's ability and
willingness to solve the
problem. Ask him or
her for help in solving
the problem or
improving their
performance. Describe
the performance
problem to the

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employee. Focus on
the problem or
behavior that needs
improvement, not on ...

6 Steps to Coaching Employees Effectively

Performance Coaching
Individual coaching will
fast-track your
leadership
development,
accelerate results and
unlock your potential.
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coaching is the cutting-

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mentoring and
employee development
will reap great
benefits.

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approach to developing
employees' potential.
With coaching, you
provide your staff the
opportunity to grow
and achieve optimal
performance through

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consistent feedback ...

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7 Steps to Coaching Your Employees to Success

'Coaching for
Performance' forecasts
the necessary
evolution that awaits
the world of business
and the world of
coaching. Overall, the
newly written sections
on leadership for high
performance and
transformation through
transpersonal coaching

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really stand out. They are up-to-date, relevant, and make a significant challenge to the reader's mindset.

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motivation, morale,
and performance. And

Purpose
Additional benefits of
coaching for the
supervisor, work unit,
and agency can include
a more stable work
force (reduced
turnover) and better
outcomes for families
and children.

Improving Employee Performance through Coaching

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expanded, and fully

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handbook will help you
learn the skills & and
the art & of good
coaching, and realise
its enormous value in
unlocking people's
potential to maximize
their own performance.
This edition includes
additional chapters...

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Coaching is more than
a skill or a technique
for individual and team
development.

Embedded in the
process of ongoing
communication and
relationship building,
coaching delivers
practical, common
sense approaches to
developing people and
services, and is a
powerful way to unlock
potential and create
high performance.

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Growing People, Performance And Purpose

Sir John Whitmore's Coaching for Performance Book 5th ...

Coaching for Performance: Growing People, Performance and Purpose is a guide for coaching written in true coaching style. This best-selling handbook by John Whitmore will help leaders learn the...

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GROW

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Managers use the
model to help their
employees improve
performance, solve
problems, make better
decisions, learn new
skills, and reach their

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career goals. The key to coaching and using the GROW model lies in asking great questions.

70 Coaching Questions for Managers Using the GROW Model

Coaching used to be about performance - doing, achievement. In the past few years coaching has moved to underlaying motivations of personal fulfillment: the "why"

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underneath the desire
to achieve
performance goals.

Whitmore includes new
chapters on coaching
for purpose, getting to
life's meaning.

Coaching For Performance: Growing... book by John Whitmore

Coaching for
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Published May 25th

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